

# Notice of Intent to Certify Sole Source

---

**To:** Interested Parties

**From:** Stacy Baldwin  
Agency Procurement Officer

**Date:** April 21, 2016

**Re:** Sole Source Certification Number **SS5028** for **Cyclo G6 Glaucoma laser system**

**Contact Email Address:** [solesource@umc.edu](mailto:solesource@umc.edu)

---

## Sole Source Certification Award Details

Regarding UMMC Sole Source Certification Number **SS5028 for Cyclo G6 Glaucoma laser system**, please be advised that UMMC intends to award the purchase of the Cyclo G6 Glaucoma laser system to Iridex as the sole source provider of the Cyclo G6 Glaucoma laser system.

UMMC issues this notice in accordance with Mississippi state law, policy, and procedures for sole source procurements.

## Sole Source Criteria

1. Where the compatibility of equipment, accessories, or replacement parts is the paramount consideration (and manufacturer is the sole supplier).
2. Where a sole supplier's item is needed for trial use or testing.
3. Where a sole supplier's item is to be required when no other item will service the needs of UMMC.

## Schedule

Task	Date
First Advertisement Date	April 21, 2016
Second Advertisement Date	April 28, 2016
Response Deadline from Objectors	May 5, 2016, at 3:00 p.m. Central Time
Notice of Award/No Award Posted	Not before May 6, 2016

## Project Details

**1. Describe the commodity that the agency is seeking to procure:**

The University of Mississippi Medical Center (UMMC) seeks to purchase Iridex Cyclo G6 Glaucoma Laser System for continued treatment of chronic glaucoma patients. This system provides an effective and safe solution for intra-ocular pressure control when working with complicated cases related to disease progression and/or related to medication non-compliance because of the proprietary micro-pulse technology.

**2. Explain why the commodity is the only one (1) that can meet the needs of the agency:**

This Laser system is the only one available world-wide that has adjustable cycles from 0.4% to 50% with preset selections of 5%, 10% and 15% duty cycles. Duty cycles are short pulses that allow cooling between laser applications. The pulsing greatly reduces the risk of thermal damage that can occur with other lasers used for trabeculoplasty.

With this system, there is no need for post-operative steroids, and the patient has no scarring. The risk of infection is significantly reduced and the patient has zero downtime after the procedure. The technology this system affords, allows more aggressive treatment for those patients that are less compliant with medication maintenance.

**3. Explain why the source is the only person or entity that can provide the required commodity:**

Iridex is the inventor and patent owner of the MicroPulse technology and is the only company that manufactures, distributes, and services the G6 Glaucoma Laser System. They are not available from any other distributor. See supporting letter from **Iridex**, Attachment A.

**4. Explain why the amount to be expended for the commodity is reasonable:**

The estimated amount to be expended is for the purchase of the **Cyclo G6 Glaucoma laser system** is \$21,500. This amount is just under the expected price range for these products.

**5. Describe the efforts that the agency went through to obtain the best possible price for the commodity:**

Through market intelligence, UMMC was able to negotiate best pricing for these products. All applicable discounts were explored and applied.

## Submission Instructions and Format of Response from Objecting Parties

Interested parties who have reason to believe that the **Cyclo G6 Glaucoma laser system** (hereafter, "Products") should not be certified as a sole source should provide information in the Vendor Form for the State to use in determining whether or not to proceed with awarding the sole source to **Iridex**. The Vendor Form may be found at <http://www.dfa.state.ms.us/Purchasing/documents/ObjectiontoSoleSourceDetermination.pdf>.

Objections must include the certification in Attachment B.

Comments will be accepted at any time prior to Thursday, May 5, 2016, at 3:00 p.m. (Central Time) to [solesource@umc.edu](mailto:solesource@umc.edu). Responses may be delivered via email to [solesource@umc.edu](mailto:solesource@umc.edu). UMMC WILL NOT BE RESPONSIBLE FOR DELAYS IN THE DELIVERY OF RESPONSES. It is solely the responsibility of the Interested Parties that responses reach UMMC on time. Responses received after the deadline and responses that lack all required information will be rejected. UMMC reserves the right to inspect Interested Party's commodity for comparison purposes.

If you have any questions concerning the information above or if we can be of further assistance, please contact [solesource@umc.edu](mailto:solesource@umc.edu).

Attachment A: Vendor Correspondence

Attachment B: Objection Certification

## Attachment A

February 16, 2016



1212 Terra Bella Avenue  
Mountain View, CA  
94043-1824 USA

Phone: 650.940.4700  
Fax: 650.940.4710  
Web: [www.iredex.com](http://www.iredex.com)

To Whom it May Concern:

IRIDEX Corporation, located at 1212 Terra Bella Avenue, Mountain View, CA 94043, USA is the only company that manufactures, markets, sells and services the Cyclo G6™ Glaucoma Laser System with MicroPulse®. IRIDEX is the inventor and patent owner of MicroPulse technology and it is the sole source of MicroPulse with continuously adjustable duty cycles from 0.4 to 50% with preset selections of 5%, 10%, and 15% duty cycles.

IRIDEX is headquartered and manufactures its laser systems in the USA.

Sincerely,

Mike Scott  
Director of Marketing

Attachment B

**SUBMITTED IN RESPONSE TO  
Sole Source Certification No. SS5028  
Accepted until May 5, 2016, at 3:00 p.m.**

I certify that the information contained in this objection is true and accurate to the best of my knowledge. I understand that UMMC will investigate all statements made in this objection and that any false or misleading information provided may result in adverse action.

\_\_\_\_\_  
Objector Name  
Objector's title

\_\_\_\_\_  
Date